

Aiphone announces the Aiphone Experience Center, company's first interactive training facility of its kind

Redmond, Wash. – July 12, 2022 – Aiphone, the leading international manufacturer of intercom and security communication products, has announced the opening of the first Aiphone Experience Center on July, 1st 2022.

The first of its kind for the company, the Aiphone Experience Center is an innovative approach to product demonstration within the physical security market. With education at the forefront of its premise, the center will promote full product understanding through each step of the sales process.

The center will be co-located out of the Aiphone office in Cherry Hill, N.J, centrally based for both end users and security systems integrators in the mid-Atlantic region and nearby metropolitan areas New York and Philadelphia. Three of the most popular product series' will be on display including the IX peer-to-peer IP video Intercom series, the IXG IP series, and the GT series. The IX, IXG and GT series intercoms are suited for use in a variety of facility types including, educational, commercial, multi-tenant, residential, and healthcare.

Aiphone staff will be available to provide dedicated training classes and demonstrate the products in live application. Case studies and other literature will also be provided for supplemental information about the products. The center is designed to provide trade show-level exhibition of the product all-year round and without requiring extensive travel for customers who require these solutions.

“The Aiphone Experience Center is an efficient solution for demonstrating our most prominent sellers,” said Marty Schutt, Aiphone Director of Sales, Northeast. “When we travel for customer trainings, we may not have ample space or be able to bring all of the necessary equipment due to set-up restrictions. This new facility ensures that we are able to provide customers and integrators with all of the information in one place.”

The center will be available on an appointment basis at Aiphone Corporation, 535 NJ-38 #340, Cherry Hill, N.J. 08002.

Visit the [Aiphone website](#) for more information on the Aiphone IX, IXG, and GT product series .

About Aiphone

Aiphone's wide breadth of high-quality, reliable products offer solutions for security points in almost any application. Known for design simplicity, technical excellence, and backed by award-winning customer support, our highly configurable systems range from DIY audio intercoms, through sophisticated video entry systems, all the way to enterprise-level, IP-based communication networks with emergency call stations. For more information visit

<http://www.aiphone.com/home/>

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